



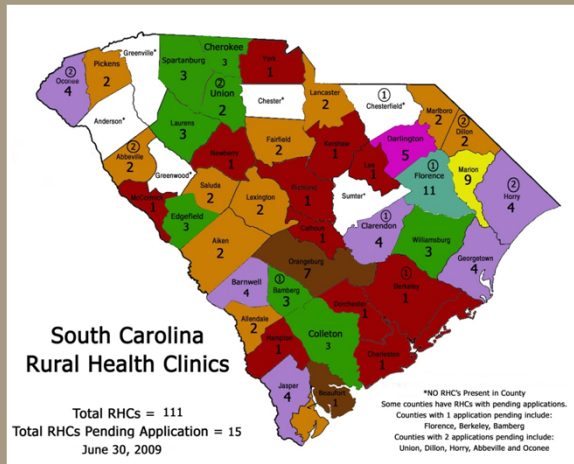
South Carolina Office of Rural Health



Dedicated to improving access to quality healthcare
in rural communities



RHCs in South Carolina





How We Got Started

- Prior to 2004, offered a few RHC trainings here and there (no internal expertise)
- Cost report crisis
- We hired a former Medicaid employee that was very well known to our RHCs
- State Medical Association and primary care academies were doing nothing specific for RHCs
- Started offering RHC informational workshops
- Built the programs slowly



Rural Health Clinic Services

- Assist providers from initial RHC application to final approval from CMS
- Monitor rural health policy issues and regulations effecting RHCs / numerous educational offerings
- Provide cost report services (for a modest fee)
- Provide third party billing services (% of collections)
- On-site TA for billing, coding and programmatic issues (hourly billing)
- Assistance with recruitment and access to affordable capital
- Preferred Partner Program



REC Services for RHCs

- Contracted to assist up to 215 RHC physicians with adopting certified EHR within 2 years
- In-practice TA with selection of a certified EHR product, vendor contract review, workflow redesign, etc.
- Assist practice with e-prescribing and running quality reports to meet 2nd milestone
- Advice in qualifying for EHR Incentive Payments
- Advice in achieving meaningful use and connecting to statewide Health Information Exchange (HIE) and National Health Information Network (NHIN)



Rural Health Clinic Team

- Currently 6+ FTEs doing RHC work
 - 4 doing billing and hourly TA work (staff have direct experience working in practices with multiple EMR and practice management systems)
 - 2.5 doing Cost Reports (CPA and RHC regulation expertise)
 - work is very seasonal (mostly late Spring)
 - 1 plus consultants doing EMR adoption work (extensive HIT expertise)

* Funding other than generated revenue comes from SORH grant, REC contract and Medicaid match contract



Rural Health Clinic Services

- We only do cost report work for independent RHCs
- Coordinate with health care CPA firms to do provider-based cost reports
- Partner with the state health department in the RHC survey process
- Coordinate with fiscal intermediary (FI)
- Coming Soon: “end of month” accounting services



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